

INDUSTRIAL SUPPLIERS, HOW CAN YOU HELP YOUR CUSTOMERS INCREASE PROFITS?

How much are your customers hurt by using basic wheels?

- ▶ Reducing your customers' cycle time will decrease the cost per part by as much as 15% or more.
- ▶ 72% of grinding shops use generic, one-size-fits-all grinding wheels
- ▶ Eagle offers wheels tailor-made for your customers' specific application

The following wheels were optimized for our customers:

Case Study #1: 1/2" 4-flute endmill

Competitor Wheel	Eagle Wheel
16 min 22 sec	4 min 3 sec

Case Study #2: 1/2" 5-flute endmill

Competitor Wheel	Eagle Wheel
4 min 47 sec	1 min 18 sec

Case Study #3: 1" 6-flute (1 pass)

Competitor Wheel	Eagle Wheel
55 min	25 min

Our application engineers will help create a wheel that will get the job done right – FASTER!

- ▶ Your rep will work with you to design a wheel that will dramatically speed up your customers' grinding operation – saving them time and money while increasing their bottom line.

What industrial suppliers say about Eagle:

"The products Eagle Superabrasives provide for us give us the most bang for our buck. They understand our business and what we need, no matter what the request may be. Anytime we need something special, Eagle is the supplier we turn to. We know they've got the inventory, formulations and materials to handle anything that we throw at them." – Diego C., **Wolseley Industrial Group**

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